

TOWN PLANNER®

Your Community Calendar™

July 27, 2010

To Whom It May Concern:

I would like to start off by saying that for most of the last 9 years I have known Brian Foster, it has been on a “Business Owner – Customer” relationship, me being the customer. Both of my children at some point have been enrolled at Stars & Stripes Kids Activity Center since their inception in 2001.

Unlike most business owners today, Brian has always been present. I don’t mean just there, in his office, I mean always visible and available to his customers. Whether it’s for casual conversation, questions about their child’s progress in class, or information about upcoming classes or events, he has always had a direct connection with his customers. This connection has been and is very genuine, as no one has the ability to fake that for 9 years.

Fast forward to 2009, as my husband and I started our own business in direct mail advertising. My very first client was Brian Foster – he believed in our product and in our philosophy, but most importantly he believed in us. He told us from the beginning that he will always support new businesses as they strive for the success he has been able to achieve. He is still a customer of mine today, as I am of his.

Since we are now also on a “Business Owner – Business Owner” relationship, we have gotten to know both Brian and his wife on a more personal level. I can’t put into words the respect and admiration that my husband and I have developed for him. He is a phenomenal businessman, outstanding in his customer service, and an extraordinary person in general. I am a better person, both personally and professionally, because I know Brian. He has had a direct positive influence on my children’s lives because of the superior programs offered at his facility over the last 9 years. My business has had a direct positive impact from Brian because of his advice and support over the last 18 months.

If you are considering doing business with Brian Foster, you are guaranteed someone who is dedicated, professional, caring, competitive, and an all-around good guy. My husband and I have both said that if we were going to go into business with a third person, without a doubt, that person would be Brian Foster.

Sincerely,



Deb Gordinier
Owner/Publisher

Town Planner • Phone (248) 620-5332

E-Mail: Gordinier@TownPlanner.com • Web: www.TownPlanner.com/MI